



# Weekly Leader Board



## General Agencies

FOR THE WEEK ENDING

### Combined Health/Life

June 5, 2016

Diamond Producers (\$50,000 & Above)	Agency Name	Net Issue	Producer Count
Ahlbum, Jon	The Ahlbum Insurance Group, Inc.	\$70,978	31
<b>Platinum Producers (\$30,000 - \$50,000)</b>			
Lemar, Mike	Sunshine State Agency	\$32,093	18
<b>Gold Producers (\$10,000 - \$30,000)</b>			
Borosak, William J. Jr.	Secure Financial Group, LLC	\$26,578	5
Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$26,222	5
Graham, Christopher N., CLU	Graham Financial Group, Inc.	\$19,704	5
Barta, Devin M.	Barta Insurance Agency	\$17,796	6
Concklin, Ron	Rosenberg-Concklin, Inc.	\$17,574	12
Sheldon, Paul, CLU, ChFC	Paul Sheldon Insurance & Benefits Planning	\$17,568	2
Hatton, Catherine E.	Long Island Insurance Solutions	\$17,340	12
AmeriLife		\$16,185	20
Olguin, Loren A.	Olguin Insurance Agency	\$14,038	3
Mednick, Scott E.	Professional Insurance Systems of Florida	\$13,783	5
Shackelford, Edward L.	The Assurance Group, Inc.	\$13,354	5
Sachs, Kerry	Secure Retirement Solutions, Inc.	\$12,334	3
Schwartz, Richard S.	Insurance Center of S. Florida	\$11,863	3
Ahlbum, Tim	Health Coverage Solutions	\$11,712	4
Ahlbum, Donna M.	Ahlbum Insurance Agency	\$10,428	6
<b>Silver Producers (\$5,000 - \$10,000)</b>			
Schroeder, Shawn	Jack Schroeder & Associates, Inc.	\$9,060	4
Maisto, Stephen	Senior Health Solutions	\$8,928	2
Nogueira, Ruben A.	Nogueira Insurance Agency	\$7,844	1
Stevens, Mike	Farm & Ranch Healthcare, Inc.	\$7,793	4
Clark, John W.	Senior Solutions Insurance Agency	\$7,605	7
Abbatiello, Vincent	Mainstay Retirement Solutions	\$7,332	1
Schoeck, Edward D.	Schoeck Insurance Agency	\$6,780	2
Centerstone Insurance & Financial Svcs.		\$6,463	3
Rosati, Lisa	Rosati Insurance Agency	\$6,252	2
Patterson, Adam D.	Patterson Insurance Agency	\$6,120	1
Futurity First Insurance Group, Inc.		\$6,081	3
Zum Tobel, Marc G.	Consolidated Insurance Group, Inc.	\$6,035	2
Catron, Edward A.	Catron Insurance Agency	\$6,024	2
Maisonet, Joseph	Maisonet Insurance Agency	\$5,988	1
Long Island Health Plans, Inc.		\$5,956	2
ERIN Marketing, Inc.		\$5,723	3
Chacon, Cesar	The Insurance Hub	\$5,352	2
Wiedersum, Bryan F.	Wiedersum Insurance Agency	\$5,172	1
Wroblewski, Robert M.	SOS Insurance Group	\$5,172	2



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### Bronze Producers (\$2,500 - \$5,000)

Misemer, Michael L.	Misemer Insurance Agency	\$4,739	1
Richard, Paul	Richard Insurance Agency	\$4,668	2
Ulayyet, Fred M.	Ulayyet Insurance Agency	\$4,391	1
Bledsoe, Forrest L.	Chamber Health Plans, Inc.	\$4,260	1
Rubin, Jacob	Rubin Insurance Agency	\$4,144	1
Valery, Albert L.	Valery Insurance Agency	\$3,948	1
Edwards, Jackson IV	Edwards Insurance Agency	\$3,912	2
Paz, Jacqueline	Paz Insurance Agency	\$3,804	1
World Wide Coverage Corp.		\$3,764	1
Hoyek, Pete N.	Hoyek Insurance Agency	\$3,647	1
McNerney, Dan S.	McNerney Insurance Agency	\$3,564	1
Omega Retirement & Insurance Services		\$3,564	1
Schwartz, Scott J.	Insurance Protection Services	\$3,444	1
Rodriguez, Carmen A.	Landers-Stein & Associates	\$3,359	1
Scott, Jerry	Scott Insurance Agency	\$3,300	2
Graham, Carter	Shoreline Financial	\$3,276	1
Lyman, Judith D.	Lyman Insurance Agency	\$3,276	1
Crevello, Paul F.	Crevello Insurance Agency	\$3,275	1
Roxburgh, Philippa J.	Roxburgh Insurance Agency	\$3,272	1
Bowes, Richard	Bowes Insurance Agency	\$3,084	1
Hollaway, Steven N.	Hollaway Insurance Agency	\$3,084	1
Senior Insurance Marketing, Inc.		\$3,060	2
Lobdell, Deborah H.	Lobdell Insurance Agency	\$3,024	2
Marrujo, Rosamaria	Marrujo Insurance Agency	\$2,972	2
Barrowman, Jeffrey A.	Barrowman Insurance Agency	\$2,927	1
Hirsch, Susan J.	Hirsch Insurance Agency	\$2,891	3
Carran, John S.	Carran Insurance Agency	\$2,846	1
Aurora, Harbans S.	Aurora Insurance Agency	\$2,844	1
Holstein, Gerald K.	Holstein Insurance Agency	\$2,844	1
Wilgus, Allison M.	Wilgus Insurance Agency	\$2,844	1
Roden, Jonathan L.	Roden Insurance Agency	\$2,808	1
Ortez, Philip B. Jr.	Phil & Kathy Ortez Insurance Agency, Inc.	\$2,736	1
Moraski, Matthew B.	Moraski Insurance Agency	\$2,676	1
Matyskiel, Robert E.	Matyskiel Insurance Agency	\$2,628	1
Reardon, John J.	Senior Healthcare Benefits Group, Inc.	\$2,616	1
Dohse, Leland L.	Dohse Senior Ins. Services, Inc.	\$2,592	1



## Writing Agents

FOR THE WEEK ENDING

Combined Health/Life

June 5, 2016

### Diamond Producers (\$20,000 & Above)

### Platinum Producers (\$15,000 - \$20,000)

Sheldon, Paul CLU, ChFC	\$17,244	Stevens, Ray	\$15,680
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### Gold Producers (\$10,000 - \$15,000)

Hargis, Mark D.	\$11,088	Kingsley, Beverly J.	\$10,054
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### Silver Producers (\$5,000 - \$10,000)

Graham, Christopher C.	\$9,108	Ahlbum, Jon	\$6,120
Nogueira, Ruben A.	\$7,844	Kasabov, David	\$6,120
Sachs, Kerry	\$7,666	Payant, Thomas A.	\$5,988
Abbatiello, Vincent	\$7,332	Mayer, Bruce P.	\$5,216
Lucas, Richard	\$7,308	Maisto, Stephen	\$5,208
Pittilla, Jack W.	\$7,127	Barta, Devin M.	\$5,172
Ahlbum, Tim	\$6,816	Wiedersum, Bryan F.	\$5,172
Dimsdale, William T.	\$6,210	McGregor, Iyan L.	\$5,124
Ammons, Thomas C.	\$6,160	McKnight, Robert J.	\$5,004

### Bronze Producers (\$2,500 - \$5,000)

Chard, Dani L.	\$4,919	Lieberman, Sharon L.	\$3,108
Zaccagnino, Andrew J.	\$4,739	Warren, Gary A.	\$3,108
Ranney, Eugene	\$4,656	Stark, Richard N.	\$3,104
Rosati, Lisa	\$4,512	Bowes, Richard	\$3,084
Ulayyet, Fred M.	\$4,391	Hollaway, Steven N.	\$3,084
Bullard, Janet C.	\$4,260	D Ambrosio, Chris	\$3,024
Simpkins, Mark A.	\$4,241	Cochran, Ronnie L.	\$3,000
Zupnick, Eliezer S.	\$4,152	Silver, Lawrence B.	\$2,976
Rubin, Jacob	\$4,144	Gagliardi, Rosemarie	\$2,970
Kempler, Gary S.	\$4,104	Lentini, Carolyn J.	\$2,940
Valery, Albert L.	\$3,948	Barrowman, Jeffrey A.	\$2,927
Borosak, William J. Jr.	\$3,935	Jennings, Christopher G.	\$2,846
Heck, Douglas S.	\$3,924	Rubin, Edward B.	\$2,846
Miguel, Manuel	\$3,804	Aurora, Harbans S.	\$2,844
Basso, Marie A.	\$3,768	Gumora, Helene	\$2,844
Richard, Paul	\$3,768	Holstein, Gerald K.	\$2,844
Greenfield, Paul F.	\$3,764	Mairano, Alexander E.	\$2,844
Stevens, Jason	\$3,755	Mangini, Nicholas L.	\$2,844
Crisanti, James H.	\$3,720	Muccioli, Carolyn	\$2,844
Kirby, Joseph S.	\$3,720	Murphy, Stacy	\$2,844
Hoyek, Pete N.	\$3,647	Weiss, Alan D.	\$2,844
Watson, Scott M.	\$3,624	Wilgus, Allison M.	\$2,844
Hevia, Bernardo	\$3,564	Scavo, Charles S.	\$2,808
Escalett, Abdiel	\$3,540	Saunders, Gary A.	\$2,736
Schoeck, Edward D.	\$3,480	Moore, Daniel	\$2,688
Schwartz, Scott J.	\$3,444	Chacon, Cesar	\$2,676
Celorio, Silvia M.	\$3,359	Daenzer, Christopher	\$2,676
Zum Tobel, Marc G.	\$3,359	Liedtke, Sabra K.	\$2,676
Sher, Mark	\$3,300	Cabble, James J.	\$2,675
Cortes, Julio C.	\$3,276	Laude, Paul	\$2,616
Lyman, Judith D.	\$3,276	Brady, Matthew	\$2,608
Puro, Miko M.	\$3,276	Dohse, Leland L.	\$2,592
Crevello, Paul F.	\$3,275	Ripoll, Glenn A.	\$2,580
Roxburgh, Philippa J.	\$3,272	Hilgendorf, Sydney M.	\$2,507
Oblaczynski, William J.	\$3,168		